West Highland Housing Association Limited

Report and Financial Statements

For the year ended 31st March 2014

Registered Housing Association No.HEP163

FCA Reference No. 1691R(S)

Scottish Charity No. SC017357

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MANAGEMENT BOARD, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2014

MANAGEMENT BOARD

Alexander Murray Sim Chair Gwyneth Neal Secretary

resigned 20 December 2013 Gordon Chalmers

Kenneth MacColl Elaine Robertson

Blair Allan **Donald Harrison** Rev Ken Hunter

resigned 22 August 2013

Elaine Munro

Pamela Dumas-Ekin resigned 24 May 2013

Douglas Mackie

Councillor Robin Currie Councillor Alistair MacDougall

James Tolmie appointed 22 August 2013 Natalia Lewis appointed 4 October 2013

EXECUTIVE OFFICERS

Lesley McInnes Chief Executive Graeme Bruce **Operations Manager**

May Tosh Corporate Services Manager

REGISTERED OFFICE

Crannog Lane Oban **PA34 4HB**

AUDITORS

Alexander Sloan **Chartered Accountants** 38 Cadogan Street Glasgow G2 7HF

BANKERS

Bank of Scotland Clydesdale Bank plc Station Road 6 Argyll Square Oban Oban **PA34 4LL PA34 4AZ**

Royal Bank of Scotland plc Kirkstane House

139 St Vincent Street Glasgow G2 5JF

Glasgow G2 5FG

Co-operative Bank 206 St Vincent Street

SOLICITORS

E Thornton & Co T C Young

17/19 Lochside Street 7 West George Street

Oban Glasgow **PA34 4HP G2 1BA**

Dunfermline Building Society

Caledonia House Carnegie Avenue Dunfermline

Santander

Customer Service Centre

Bootle Merseyside L30 4GB

ACCOUNTANT

David Smith Keppoch Croft Road Oban **PA34 5JN**

REPORT OF THE MANAGEMENT BOARD FOR THE YEAR ENDED 31ST MARCH 2014

The Management Board presents its report and the Financial Statements for the year ended 31st March 2014.

Legal Status

The Association is a registered non-profit making organisation under the Cooperative and Community Benefit Societies Act 2014 No.1691R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC017357.

Principal Activities

The principal activity of West Highland Housing Association Limited is the provision of high quality, well maintained, truly affordable housing to meet local needs and to assist in supporting fragile communities within its area.

Organisation

The Association's constitution is a variation of the Model Rules for a Charitable Housing Association and provides for its governance by voluntary management committee. One third of the management committee are elected each year at the Annual General Meeting and the association is keen to support tenant participation on the management committee. In addition, to the elected members, the management committee includes two representatives nominated by Argyll and Bute Council.

The main source of funding for the association's development activities is the Scottish Government by way of Social Housing Grant.

Corporate Governance

The Association's strategic direction is set by the Management Board. The Management Board is elected at the Annual General Meeting and is responsible to the wider membership. The Management Board is composed of volunteers who are unpaid.

As well as the strategic direction the Management Board monitors the operational activities of the Association and set standards of service delivery. The association's staff support the Management Board and report to the Management Board and service Committees.

Board Assurance

Each year the Board have to be assured that the organisation is being run effectively and in accordance with legislation, good practice and for the benefit of our stakeholders. To help the Board do this we have a methodology in place that includes:

- · Internal Audit a rolling review of our procedures and systems
- External Consultancy work on the Charter and our Business Plan
- · External Audit
- · External accreditation Investors in People, Health and Wellbeing Award

All these are part of a broad approach to assurance that the Board takes.

Review of the Year

The main focus of our efforts in the year to 31 March 2014 was delivering our investment programme and our work on energy.

In relation to improvements then we completed:

- · Old Bond, Mull
- · St Valery Place
- · Small Isles cottages
- · Albany Street

REPORT OF THE MANAGEMENT BOARD FOR THE YEAR ENDED 31ST MARCH 2014

Review of Business and Future Developments (Contd)

This was much needed work and whilst doing this work we have re-worked our investment proposals for future years and we have allocated substantial monies to this going forward.

In respect of energy then we were successful in achieving further grants to install a biomass district heating system in Combie Court. This means 24 flats are benefitting from a more efficient heating system and constant hot water. In the medium term this should provide tenants with savings.

Throughout the year the Association has been working towards a partnership with the Link Group. This work in part is driven by our desire to continue to provide high quality housing in the area but still protect our financial strength and also by our desire to look for efficiencies. The Link partnership should be agreed late in 2014.

The Association had two development sites that did not complete by the end of the financial year but the houses for rent to sale at Dunbeg proved very popular and we are sure that they will be a success. The other site was at Taynuilt where there will be 6 low cost houses for sale.

We completed a tenants survey and gained very useful information from our tenants on the priorities they would like us to take forward in the coming years. The areas that we will be concentrating on are:

- · Improvements to our repairs service
- Communication
- · Participation and consultation

Performance Management

2013/14 saw the Association work towards producing its results for the Scottish Housing Charter. This is a new requirement and whilst reporting is not until September 2014 the Association had to do much work to assure the Board that it was ready to report. The performance has been reasonable with good performance in our income collection but our repairs service has slipped and this is certainly one of the reasons we want to concentrate on this in coming years. Our void performance was poorer than in previous years but this was mainly down to a number of particular properties so we are confident that this will be better in the coming years.

Development

We have taken a decision to move away from development as we appreciate the risk to our existing loan portfolio if we go forward developing at the same pace as we did. We may develop but only under certain circumstances and only where we believe the scheme has a neutral or better impact on our Business Plan.

Housing Management

We are part of Home Argyll which provides easy access for any person looking for information on renting a property in Argyll from any of the associations. At present there are over 3,500 people on the Home Argyll waiting list and this demonstrates the real need for good quality housing. Last year we had 57 lets.

We are rightly proud of our work in helping people to sustain tenancies and want to ensure any court action is one not taken lightly. However we had 2 abandoned properties this year.

REPORT OF THE MANAGEMENT BOARD FOR THE YEAR ENDED 31ST MARCH 2014

Review of Business and Future Developments (Contd)

Responsive Repairs

The responsive repairs service continues to be delivered by our term contractors. OES cover Oban, Mull and North Lorn; Kevan Brown provides the service on Tiree and Rhinns Electrical provide the service in Islay and Jura.

Over the year over 2,599 repairs were completed with the majority within our service target.

Management Structure

The Management Board sets the strategic objectives of the organisation and monitors and reviews progress. The Association is staffed by a small team of 16 staff with 3 Senior Managers being operationally responsible for delivering the service.

Risk Management Strategy

The Association is developing a proactive approach to risk management. As the association increases in size and does more particularly in respect to renewable heating then the risks to the organisation increase. The Management Board, with the staff group identify the types of risks the association faces, prioritising them in terms of potential impact and likelihood of occurrence and identifying means of mitigating the risks.

The main risks for the Association relate to:

- Our loans and keeping the loans with good rates
- · Utilisation of new technologies particularly in energy
- · Welfare Reform

For these risks we have a number of mitigation strategies.

Budgetary process

The association prepares a detailed annual budget which is seen as a key element in the financial management of the Association and the monitoring of performance. Quarterly management accounts provide the management committee with a detailed breakdown of actual performance against budget, highlighting problem areas and allowing remedial action to be taken as appropriate.

In line with regulatory requirements the association also prepares a 5 year budget and financial projections for submission to the Scottish Housing Regulator.

Financing and liquidity

The Association manages its borrowings and cash investments in accordance with the Treasury Management Policy approved by the Management Board. In this way the association manages its borrowing arrangements to ensure that it is always in a position to meet its financial obligations as they fall due, whilst minimising excess cash and liquid resources held.

The Association does not enter into transactions of a speculative nature. At 31 March 2014, the association had approximately £9.6m of fixed and £6.7m variable rate loan finance.

REPORT OF THE MANAGEMENT BOARD FOR THE YEAR ENDED 31ST MARCH 2014

Management Board and Executive Officers

The members of the Management Board and the Executive Officers are listed on Page 1.

Each member of the Management Board holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Board.

The members of the Management Board are also Trustees of the Charity. Members of the Management Board are appointed by the members at the Association's Annual General Meeting.

Statement of Management Board's Responsibilities

The Cooperative and Community Benefit Societies Act 2014 require the Management Board to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Board is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Management Board is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Cooperative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Board must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Board are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Board have taken all steps that they ought to have taken to make themselves aware
 of any relevant audit information and to establish that the Housing Association's auditors are aware of
 that information.

REPORT OF THE MANAGEMENT BOARD FOR THE YEAR ENDED 31ST MARCH 2014

Statement on Internal Financial Control

The Management Board acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition.

It is the Management Board's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the Management Board to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Board;
- the Management Board receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

Donations

During the year the Association made charitable donations amounting to £6,007 (2013 £11,925).

By order of the Management Board

GWYNETH NEAL Secretary

15 August 2014

REPORT BY THE AUDITORS TO THE MANAGEMENT BOARD OF WEST HIGHLAND HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 8 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

Basis of Opinion

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 6 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Board and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Board's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN
Chartered Accountants

GLASGOW 15 August 2014

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WEST HIGHLAND HOUSING ASSOCIATION LIMITED

We have audited the financial statements of West Highland Housing Association Limited for the year ended 31st March 2014 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with the Cooperative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Management Board and Auditors

As explained more fully in the Statement of Management Board's Responsibilities the Association's Management Board, are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Board; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Board's report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with the knowlege acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2014 and of its surplus for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Cooperative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012.

In our opinion the exemption granted by the Financial Conduct Authority from the requirement to prepare Group Accounts is applicable as the amounts involved are not material.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WEST HIGHLAND HOUSING ASSOCIATION LIMITED

Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- the information given in the Management Board's Report is inconsistent with the financial statements.
- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.
- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.
- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- · we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

ALEXANDER SLOAN

Chartered Accountants Statutory Auditors

GLASGOW

16 August 2014

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2014

	Notes	£	2014 £	£	2013 £
TURNOVER	2.		3,714,542		3,329,631
Operating Costs	2.		(2,265,471)		(2,043,269)
OPERATING SURPLUS	9.		1,449,071		1,286,362
Gain On Sale Of Housing Stock	7.	86,803		-	
Charitable Donation		(6,007)		(11,925)	
Interest Receivable and Other Income		56,875		100,296	
Interest Payable and Similar Charges	8.	(589,541)		(604,045)	
			(451,870)		(515,674)
SURPLUS FOR THE YEAR			997,201		770,688

All amounts relate to continuing activities. All recognised surpluses and deficits have been included in the Income & Expenditure Account. Historical cost surpluses and deficits are identical to those shown in the accounts.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

	2014 £	2013 £
Surplus for the financial year	997,201	770,688
Prior year adjustment		409,247
Total gains recognised since last annual report	997,201	1,179,935

BALANCE SHEET AS AT 31st MARCH	1 2014	1			
	Notes	£	2014 £	£	2013 £
TANGIBLE FIXED ASSETS Housing Properties - Depreciated Cost Less: Social Housing Grant	11.(a 11.(a		79,359,394 (62,447,841)		79,304,411 (62,585,571)
Other fixed assets	11.(b)	16,911,553 871,751		16,718,840 831,538
			17,783,304		17,550,378
FIXED ASSET INVESTMENTS Investment in subsidiaries Shared Equity Cost Shared Equity Grant	22. 22. 22.	1,762,437 (1,762,437)	101	1,817,896 (1,817,896)	101
CURRENT ASSETS Debtors Development Cost of Housing Property Investments Cash at bank and in hand	14. 23. 24.	1,014,257 265,572 1,000,000 4,597,110	-	783,677 2,000,000 3,493,812	-
CREDITORS: Amounts falling due within one year	15.	6,876,939 (2,912,788)		6,277,489 (2,904,817)	
NET CURRENT ASSETS			3,964,151		3,372,672
TOTAL ASSETS LESS CURRENT LIABILITIES	S		21,747,556		20,923,151
CREDITORS: Amounts falling due after more than one year	16.		(15,732,351)		(15,905,139)
NET ASSETS			6,015,205		5,018,012
CAPITAL AND RESERVES Share Capital Designated Reserves Revenue Reserves	18. 19.(a 19.(b		177 3,407,480 2,607,548		185 3,407,480 1,610,347
			6,015,205		5,018,012

The Financial Statements were approved by the Management Board and signed on their behalf on 15 August 2014.

Vice-Chairperson

Chairperson

Secretary

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2014

	Notes	£	2014 £	£	2013 £
Net Cash Inflow from Operating Activites	17.		1,829,588		920,994
Returns on Investment and Servicing of Finance Interest Received Interest Paid		56,875 (589,541)		100,296 (604,045)	
Net Cash Outflow from Investment and Servicing of Finance			(532,666)		(503,749)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Social Housing Grant Repaid Proceeds on Disposal of Properties		(1,395,857) (78,265) 269,504 (104,003) 214,906		(2,106,214) (248,110) 1,157,769 (100,000) 100,000	
Net Cash Outflow from Capital Expenditure and Financial Investment			(1,093,715)		(1,196,555)
Net Cash Inflow / (Outflow) before use of Liquid Resources and Financing			203,207		(779,310)
Management of Liquid Resources Change in short term deposits with banks			1,000,000		1,002,737
Financing Loan Advances Received Loan Principal Repayments Share Capital Issued		538,000 (637,910) 1		1,944,434 (510,568) 4	
Net Cash (Outflow) / Inflow from Financing			(99,909)		1,433,870
Increase in Cash	17.		1,103,298		1,657,297

The Notes on Pages 13 to 29 form an integral part of these Financial Statements.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS

1 PRINCIPAL ACCOUNTING POLICIES

Basis Of Accounting

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010, and on the historical cost basis. They also comply with the Determination of Accounting Requirements 2012. A summary of the more important accounting policies is set out below.

Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable and is recognised as it falls due.

Retirement Benefits

The Association participates in the Scottish Housing Association Defined Contribution Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 11. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

Component	Useful Economic Life
Roof	45 years
Roughcast	20 years
Windows	30 years
Doors	20 years
Kitchen	15 years
Hot water cylinder	30 years
Bathroom	30 years
Heating system	15 years
Structure	50 years

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises Over 50 years straight line basis
Furniture and Fittings 20% reducing balance basis
Motor Vehicles 25% reducing balance basis

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with any gain or loss on disposal accounted for in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal with any gain or loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

Designated Reserves

The Association has designated part of its reserves to meet its long term obligations.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

Property Development Cost

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

			2014			2013	
				Operating			Operating
			Operating	Surplus /		Operating	Surplus /
	Notes	Turnover	Costs	(Deficit)	Turnover	Costs	(Deficit)
		£	£	£	£	£	£
Social Lettings	3.	3,242,242	2,048,212	1,194,030	3,045,418	1,675,836	1,369,582
Other Activities	4.	472,300	217,259	255,041	284,213	367,433	(83,220)
Total		3,714,542	2,265,471	1,449,071	3,329,631	2,043,269	1,286,362

3. PARTICULARS OF INCOME & EXPENDITURE FROM SOCIAL LETTINGS

	General			
	Needs	Shared	2014	2013
	Housing	ownership	Total	Total
	£	£	£	£
Income from Lettings				
Rent Receivable Net of Identifiable Service Charges	3,192,941	62,810	3,255,751	3,055,021
Gross Rents Receivable	3,192,941	62,810	3,255,751	3,055,021
Less: Rent losses from voids	13,509		13,509	9,603
Net Rents Receivable	3,179,432	62,810	3,242,242	3,045,418
Total Income From Social Letting	3,179,432	62,810	3,242,242	3,045,418
Expenditure on Social Letting Activities				
Service Costs	85,526	1,534	87,060	78,323
Management and maintenance administration costs	821,305	9,308	830,613	629,015
Reactive Maintenance	239,699	-	239,699	184,655
Bad Debts - Rents and Service Charges	(9,592)	-	(9,592)	22,873
Planned and Cyclical Maintenance, including Major Repairs	410,673	-	410,673	291,775
Depreciation of Social Housing	488,454	1,305	489,759	469,195
Operating Costs of Social Letting	2,036,065	12,147	2,048,212	1,675,836
Operating Surplus on Social Letting Activities	1,143,367	50,663	1,194,030	1,369,582
2013	1,319,379	50,203		

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Grants							Operating	Operating
	From	Other	Supporting			Operating	Operating	Surplus	Surplus
	Scottish	Revenue	People	Other	Total	Costs	Costs	/ (Deficit)	/ (Deficit)
	Ministers	Grants	Income	Income	Turnover	Bad Debts	Other	2014	2013
	æ	ਜ਼	с¥	댸	сH	ધા	લા	બ	ધા
Wider Role Activities	41,354	1	(•	41,354		83,151	(41,797)	(42,691)
Factoring	ŧ	•	ı	28,729	28,729	ı	28,729	1	1
Other Income	ı	ı	f	81,878	81,878	ŧ	40,005	41,873	31,457
Energy Project	1	320,339	'	•	320,339		65,374	254,965	(71,986)
Total From Other Activities	41,354	320,339	1	110,607	472,300	- Company of the Comp	217,259	255,041	(83,220)
2013	76,001	• 1	-	208,212	284,213	-	367,433	(83,220)	

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

5.	OFFICERS' EMOLUMENTS		
	The Officers are defined in s74 of the Co-operative and Community Benefit Societies Act 2014 as the members of the Management Committee,	2014	2013
	managers or servants of the Association.	£	£
	No Officer of the Association received emoluments greater than £60,000.		
	Emoluments payable to Chief Executive (excluding pension contributions)	56,483	54,838
6.	EMPLOYEE INFORMATION		
	·	2014	2013
		No.	No.
	The average monthly number of full time equivalent persons employed during the year was	19	16
	The average total number of Employees employed during the year was	19	17
	Staff Costs were:	£	£
	Wages and Salaries	468,256	459,612
	Social Security Costs Other Pension Costs	45,496 64,632	36,956 67,046
		578,384	563,614

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

7.	GAIN ON SALE OF HOUSING STOCK		
		2014	2013
		£	£
	Sales Proceeds	214,906	100,000
	Cost of Sales	128,103	100,000
	Gain On Sale Of Housing Stock	86,803	
Я	INTEREST PAYABLE		
o.	11 L. 1 L. 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1	2014	2013
		£	f
	On Bank Loans & Overdrafts	589,541	604,045
9.	SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION		
		2014	2013
	Surplus on Ordinary Activities before Taxation is stated after charging:-	£	£
	Depreciation - Tangible Owned Fixed Assets	527,721	494,904
	Auditors' Remuneration - Audit Services	11,161	16,889
	Operating Lease Rentals - Other	5,971	5,799

10. TAX ON SURPLUS ON ORDINARY ACTIVITIES

The Association is a Registered Scottish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS

a) Housing Properties	Housing Properties Held for Letting £	Housing Properties In course of Construction £	Completed Shared Ownership Properties £	Total £
COST As at 1st April 2013 Additions Disposals Schemes Completed	75,884,198 508,999 (128,540)	5,444,456 886,858 (624,651)	1,153,536	82,482,190 1,395,857 (258,903) (624,651)
As at 31st March 2014	76,264,657	5,706,663	1,023,173	82,994,493
DEPRECIATION As at 1st April 2013 Charge for Year Disposals	3,157,783 484,494 (26,219) 3,616,058	-	19,996 1,305 (2,260) 19,041	3,177,779 485,799 (28,479) 3,635,099
As at 31st March 2014	3,610,038	-	13,041	3,033,033
SOCIAL HOUSING GRANT As at 1st April 2013 Additions Disposals Schemes Completed	56,373,701 58,495 (98,361)	5,200,463 365,219 - (359,079)	1,011,407 - (104,004) -	62,585,571 423,714 (202,365) (359,079)
As at 31st March 2014	56,333,835	5,206,603	907,403	62,447,841
NET BOOK VALUE As at 31st March 2014	16,314,764	500,060	96,729	16,911,553
As at 31st March 2013	16,352,714	243,993	122,133	16,718,840

Additions to housing properties includes capitalised development administration costs of £nil (2013 - £36,833) and capitalised major repair costs to existing properties of £402,407 (2013 £443,260)

All land and housing properties are freehold.

Transfers from Housing Properties in Course of Construction represent the transfer of total costs incurred to date and total HAG received to date on the Taynuilt development of LIFT properties. These amounts have been transferred to Developments Costs of Housing Properties per Note 23 of the financial statements and are dislosed as Current Assets on the Association's balance sheet.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS (Continued)

b) Other Tangible Assets

	Motor Vehicles £	Biomass Boiler £	Office Premises £	Furniture & Equipment £	Total £
COST As at 1st April 2013 Additions	4,150	202,450 68,774	694,516 -	215,087 9,491	1,116,203 78,265
As at 31st March 2014	4,150	271,224	694,516	224,578	1,194,468
AGGREGATE DEPRECIATION As at 1st April 2013 Charge for year	2,837	13,561	118,222 11,968	163,606 12,194	284,665 38,052
As at 31st March 2014	3,166	13,561	130,190	175,800	322,717
NET BOOK VALUE As at 31st March 2014	984	257,663	564,326	48,778	871,751
As at 31st March 2013	1,313	202,450	576,294	51,481	831,538
12. CAPITAL COMMITMENTS				2014 £	2013 £
Capital Expenditure that has been for in the Financial Statements	en contracted fo	or but has not be	en provided		1,679,876
13. COMMITMENTS UNDER OPER	ATING LEASES	3		the state of the state of	15.
At the year end, the annual commodile follows:-	nitments under	operating leases	s were as	2014 £	2013 £
Other Expiring between two and five	e years			6,060	9,285

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

14. DEBTORS

	2014 £	2013 £
Arrears of Rent & Service Charges	88,344	88,003
Less: Provision for Doubtful Debts	(34,584)	(49,870)
	53,760	38,133
Social Housing Grant Receivable	167,549	13,339
Other Debtors	760,937	708,240
Amounts Due from Group Undertakings	32,011	23,965
	1,014,257	783,677
15. CREDITORS: Amounts falling due within one year	e to the second second	
	2014	2013
	£	£
Housing Loans	553,668	480,790
Trade Creditors	277,062	485,485
Rent in Advance	39,610	48,299
Other Taxation and Social Security	11,200	10,852
Amounts Due to Group Undertakings	23	=
Other Creditors	1,436,390	1,344,707
Accruals and Deferred Income	594,835	534,684
	2,912,788	2,904,817

At the balance sheet date there were pension contributions outstanding of £7,622 (2013 £23,937)

16. CREDITORS: Amounts falling due after more than one year

	2014	2013
	£	£
Housing Loans	15,732,351	15,905,139
~		Вижение выполня выполня выполня выполня
Housing Loans are secured by specific charges on the Association's h	ousing properties	s and are

repayable at varying rates of interest in instalments, due as follows:-

Within one year	553,668	480,790
Between one and two years	571,217	497,297
Between two and five years	1,812,337	1,599,113
In five years or more	13,348,797	13,808,729
	16,286,019	16,385,929
Less: Amount shown in Current Liabilities	553,668	480,790
		15,905,139

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

17. CASH FLOW STATEMENT

Reconciliation of operating surplus to net cash inflow from operating activites		2014 £	2013 £	
Operating Surplus Depreciation Change in properties developed for resale Change in Debtors Change in Creditors Charitable Donation Share Capital Written Off			1,449,071 527,811 (265,572) 189,201 (64,907) (6,007)	1,286,362 494,904 90,000 (562,630) (375,714) (11,925)
Net Cash Inflow from Operating Activites			1,829,588	920,994
Reconciliation of net cash flow to movement in net debt	2014 £	£	2013 £	£
Increase in Cash Cash flow from management of liquid resources Cash flow from change in debt	1,103,298 (1,000,000) 99,910		1,657,297 (1,002,737) (1,433,866)	
Movement in net debt during year Net debt at 1st April 2013		203,208 (10,892,117)		(779,306) (10,112,811)
Net debt at 31st March 2014		(10,688,909)		(10,892,117)
Analysis of changes in net debt	At 01.04.13 £	Cash Flows £	Other Changes £	At 31.03.14 £
Cash at bank and in hand	3,493,812	1,103,298		4,597,110
Liquid Resources Debt: Due within one year Due after more than one year	3,493,812 2,000,000 (480,790) (15,905,139)	1,103,298 (1,000,000) 637,910 (538,000)	(710,788) 710,788	4,597,110 1,000,000 (553,668) (15,732,351)
Net Debt	(10,892,117)	203,208	***************************************	(10,688,909)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

18, SHARE CAPITAL

Shares of £1 each Issued and Fully Paid	£
At 1st April 2013	185
Issued in year	1
Cancelled in year	(9)
At 31st March 2014	177

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

19. RESERVES

(a) Designated Reserves	Major Repairs £ 3,407,480	Total £ 3,407,480
At 1st April 2013	3,407,400	3,407,460
At 31st March 2014	3,407,480	3,407,480
(b) Revenue Reserves		Total £
At 1st April 2013 Surplus for the year		1,610,347 997,201
At 31st March 2014		2,607,548
20. HOUSING STOCK		
The number of units of accommodation in management	2014	2013
at the year end was:-	No.	No.
General Needs - New Build	746	743
Shared Ownership	24	27
	770	770

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

21. RELATED PARTY TRANSACTIONS

Members of the Management Board are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Board is summarised as follows:

2 members are relevant local councillors

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

22. FIXED ASSET INVESTMENT

	2014	2013
	£	£
Shared Equity Properties		
Development Cost of Shared Equity Property	1,762,437	1,817,896
Less: Grants Receivable	1,762,437	1,817,896
Investments in Subsidiaries		
As at 31st March 2014 & 31st March 2013	101	101
		Characteristics with

In the opinion of the Management Board the aggregate value of the assets of the subsidiary is not less than the aggregate of the amounts at which those assets are stated in the Association's balance sheet.

The Association has two 100% owned subsidiary West Highland Rural Solutions and West Highland Futures Limited. The relationship between the Association and each subsidiary is set out in an independence agreement between both parties.

West Highland Housing Association paid West Highland Rural Solutions no fees this year (2013: £0). At the year end West Highland Housing Association owed West Highland Rural Solutions £22 (2013: £704 was due to West Highland Rural Solutions).

During the period to 31 March 2014, West Highland Housing Association incurred costs of £20,725 (2013: £11,273) on behalf of West Highland Futures Limited, which were re-charged. At the year end, West Highland Housing Association is due £32,011 (2013: £23,261) from West Highland Futures Limited , which includes a gift aid payment of £10,433 (2013: £9,773).

The aggregate amount of capital and reserves and the results of West Highland Rural Solutions and West Highland Futures Limited for the year ended 31st March 2014 were as follows:

	Capital & Reserves		Profit for the year	
	2014	2013	2014	2013
	£	£	£	£
West Highland Rural Solutions	23	23		(77)
West Highland Futures (Restated)	663	21	642	20

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

23. DEVELOPMENT COST OF HOUSING PROPERTY

	2014 £	2013 £
Shared Equity Properties In the course of construction	624,651	_
Less: Grants Received from Scottish Ministers	624,651 (359,079)	<u></u>
	265,572	
CURRENT ASSET INVESTMENTS		:
	2014	2013

25. CONTINGENT LIABILITIES

Short Term Deposits

24.

In connection with the development of 50 properties at Dunbeg which is being carried out in partnership with Link Housing Association, the Association has entered into a bond or financial guarantee in favour of Argyll and Bute Council for the amount of £40,000. The bond relates to an obligation imposed under the development's planning conditions for the construction of a play park area for community recreation within five years of the commencement of the development. This extended period was agreed on the understanding that although the planning condition was attached to the initial development of 50 properties, the agreement with the Council also relates to the additional planned development of a further 50 properties.

1,000,000 2,000,000

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

26. RETIREMENT BENEFIT OBLIGATIONS

General

West Highland Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the scheme).

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers six benefit structures to employers, namely:

- Final salary with a 1/60th accrual rate.
- Career average revalued earnings with a 1/60th accrual rate
- Career average revalued earnings with a 1/70th accrual rate
- · Career average revalued earnings with a 1/80th accrual rate
- · Career average revalued earnings with a 1/120th accrual rate, contracted in
- Defined Contribution (DC)

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

West Highland Housing Association Limited has elected to operate the Defined Contribution benefit structure from for active members and new entrants from 1st April 2013.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period West Highland Housing Association Limited paid contributions at the rate of 8% of pensionable salaries. Member contributions were 8%.

As at the balance sheet date there were 11 active members of the Scheme employed by West Highland Housing Association Limited. The annual pensionable payroll in respect of these members was £315,656. West Highland Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

26. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2012 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £394m. The valuation revealed a shortfall of assets compared with the value of liabilities of £304m (equivalent to a past service funding level of 56.4%).

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30th September 2013. Such a report is required by legislation for years in which a full actuarial valuation is not carried out . The funding update revealed an increase in the assets of the Scheme to £470 million and indicated a decrease in the shortfall of assets compared to liabilities to approximately £272 million, equivalent to a past service funding level of 63%.

Financial Assumptions

The key financial assumptions underlying the valuation as at 30th September 2012 were as follows:

% p.a.
5.3
3.4
3.4
4.1
2.6 2.0

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS (Continued)

26. RETIREMENT BENEFIT OBLIGATIONS (Continued)

Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

Benefit Structure	Long-term joint contribution rate (% of pensionable salaries)
Final salary - 60ths	24.6
Career average 60ths	22.4
Career average 70ths	19.2
Career average 80ths	16.9
Career average 120ths	11.4

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

The Trustees have recently supplied West Highland Housing Association Limited with an updated contribution figure to the past service deficit. From 1 April 2014 West Highland Housing Association Limited will be required to pay £50,494 per annum as a contribution to the past service deficit. The deficit contribution will increase each April by 3%.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buyout debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time. At 30 September 2013 West Highland Housing Association Limited's share of the buy-out debt was calculated as £1,410,454.